

Management Discussion and Analysis: MD&A

1. Result of operation (The company and subsidiaries)

The company showed **net loss** of Baht 4.9 million for the three months ended March 31, 2010 comparing to **net profit** Baht 14.0 million for the same period of the year 2009. The net loss decreased Baht 9.1 million or 65.0% as the result of:

(1) Services Income and Costs of Services (Disposal, Landfill and Transportation Charge)
The company has services income decreased from Baht 65.8 million in the year 2009 to Baht 46.1 million in the year 2010. The services income decreased Baht 19.7 million or 29.9%.
The company has costs of services increased from 87.1% of services income in the year 2009 (Baht 57.3 million) to 93.6% of services income in the year 2010 (Baht 43.1 million) which resulted of landfill leachate disposal and transportation.

(2) Sales and Costs of Sales - Real Estate Development Business
The company has revenue from sales of real estate development increased from Baht 12.7 million in the year 2009 to Baht 32.8 million in the year 2010. The revenue from sales real estate development increased Baht 20.1 million or 158.3%.

The company has cost of sales of real estate development increased from 62.2% of Sales (Baht 7.9 million) in the year 2009 to 75.1% (Baht 24.6 million) in the year 2010.

(3) Administrative Expenses
The company has administrative expenses decreased from Baht 29.7 million (36.0% of total revenue) in the year 2009 to Baht 17.5 million (21.6% of total revenue) in the year 2010. The administrative expenses decreased Baht 12.2 million or 41.1%.

2. Financial Status (The company and subsidiaries)

(1) Total Assets
The company has total assets as at March 31, 2010 in the amount of Baht 1,220.2 million comparing to Baht 1,266.8 million as of December 31, 2009. The total asset decreased Baht 46.6 million or 3.7%.

As at March 31, 2010 Total assets consisted of

- (1.1) Current assets in amount of Baht 622.0 million (51.0% of total assets)
 - (1.1.1) Real estate development cost in amount of Baht 496.5 million (79.8% of total current assets)
 - (1.1.2) Cash and cash equivalents in amount of Baht 71.7 million (11.5% of total current assets)
 - (1.1.3) Trade account receivables - net in amount of Baht 34.2 million (5.5% of total current assets)
- (1.2) Non-current assets in amount of Baht 598.2 million (49.0% of total assets)
 - (1.2.1) Property, plant and equipment - net in amount of Baht 226.9 million (37.9% of total non-current assets)
 - (1.2.2) Land and structures held for future development in amount of Baht 243.3 million (40.7% of total non-current assets)

(2) Total Liabilities

The company has total liabilities as at March 31, 2010 in the amount of Baht 210.7 million comparing to Baht 249.4 million as at December 31, 2009. The total liabilities decreased Baht 38.7 million or 15.5%.

As at March 31, 2010 Total liabilities consisted of

(2.1) Current liabilities in amount of Baht 77.2 million (36.6% of total liabilities)

(2.1.1) Trade account payables in amount of Baht 16.8 million (21.8% of total current liabilities)

(2.2) Non-current liabilities in amount of Baht 133.5 million (63.4% of total liabilities)

(3) Shareholder's Equity

The company has shareholders' equity as at March 31, 2010 in the amount of Baht 1,009.5 million comparing to Baht 1,017.4 million as at December 31, 2009. The shareholders' equity decreased Baht 7.9 million or 0.8% which resulted of decreasing in retained earnings in the amount of Baht 4.9 million while as unrealized loss on change in value of current investment increasing amount of Baht 3.0 million.

3. Liquidity (The company and subsidiaries)

(1) Current Ratio

The company has current ratio as at March 31, 2010 equals 8.06 times comparing to 6.65 times as at December 31, 2009. The current ratio increased 1.41 which resulted of decreasing in total current assets 3.3% (Baht 21.5 million) while as current liabilities decreased 27.5% (Baht 29.3 million)

(2) Debt to Equity Ratio

The company has debt to equity ratio as at March 31, 2010 equals 0.21 times comparing to 0.26 times as at December 31, 2009. The debt to equity ratio decreased 0.05 which resulted of decreasing in total liabilities 15.5% (Baht 38.7 million) while as shareholders' equity decreased 0.8%. (Baht 7.9 million)